

DEVELOPING BASIC CROSS EXAMINATION SKILLS

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Cross examination is an opportunity for you to test your opponent's version and can even be used to build up your own case. It may even be the most quintessential tool in your arsenal.

OVERVIEW

This course introduces you to the science of cross examination. Starting with developing a strategic approach to the case and working through to designing cross examination questions that build your case and seek to damage your opponent's.

By understanding concession seeking, credibility challenge,s and learning techniques and strategies, your cross examination skills will be honed through practical examples, role plays and demonstrations.

OUTCOMES

- Understanding of theory of cross-examination
- Knowledge of law of evidence on credibility, reliability and probability
- Building your case and destroying your opponent's case
- Ability to strategise questioning
- Exposure to the effective cross-examination techniques
- Opening statements and closing arguments
- Probability versus credibility
- Practical experience of obtaining concessions through role-plays
- Using Closing Argument templates
- Providing reputation and advocacy tips



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TRAINING



HEARINGS



INVESTIGATIONS