

- Public Courses
- In House Courses
- Customised Training
- Virtual Training

The success of your case depends on the credibility of your witnesses.

OVERVIEW

Learn about witness deportment, aspects of the law of evidence and the adjudicator psychology to become effective and compelling witnesses.

During your career, line managers, HR officers, specialist employees and ordinary by-standers may expect to be called upon to give evidence in hearings, arbitrations, or court cases. The outcome of cases depends on your credibility as a witness. Giving evidence, even if it is the truth, is a difficult and tricky event, especially under hostile or insinuating cross-examination.

This highly interactive 3-day course shows prospective witnesses exactly how to conduct themselves 'on the stand', particularly under cross-examination. It exposes the hidden workings of cross-examination strategy and provides the skills needed to avoid common traps.

OUTCOMES

- Case Strategy
- Witness Selection
- Witness Effectiveness and Risk
- The Cycle of Questioning
- Witness Deportment and How to take the stand
- Understanding Cross-Examination
- The 5 kinds of Witnesses
- Detail, evasion, and argument
- Dealing with Adversarial Questions
- Anticipating traps
- Counter Advocacy Techniques
- The Role of the Adjudicator



CONSULTING



TRAINING



HEARINGS



INVESTIGATIONS